

INFORMATION TECHNOLOGY SERVICES PROGRAM (ITSP) II
INDUSTRY DAY
QUESTIONS AND ANSWERS

The following questions were submitted or asked at the ITSP II Industry Days held at Hanscom AFB on 16 Aug 01 and MSG on 22 Aug 01. Some questions have been edited and/or combined for clarification purposes. Answers apply to all of ESC, including its geographically separate units (GSU), MSG, 38th EIG, SSG and CPSG.

Q1. Which General Services Administration (GSA) Federal Supply Schedule (FSS) do I need to be eligible for award of an ESC ITSP II Blanket Purchase Agreement (BPA

A1. You may hold any one or a combination of the following GSA FSS:

- 00CORP – Corporate Contract
- 70 – Information Technology (IT) Services
- 872 – Auditing & Financial Management Services
- 874V – Logistics Worldwide (LOGWORLD)

Q2. If a company has the Corporate Contract Schedule (00CORP), can all of the Special Item Numbers (SIN) be used for ITSP II?

A2. No. Only the SINs that correspond with FSS contracts 70, 872 and 874V will be allowed.

Q3. What are the evaluation criteria for a BPA?

A3. The actual evaluation criteria for ITSP II BPAs have not yet been established. However, criteria will likely include (1) ability to offer relevant labor categories, (2) Command and Control (C2) experience, (3) success in meeting socio-economic subcontracting goals and (4) having an eXtensible Markup Language (XML)-compliant website.

Q4. Will there be any limit to the number of BPAs awarded under ITSP II?

A4. No.

Q5. Will ITSP II have regional and/or discounted rates?

A5. Because GSA FSS provides the opportunity for Schedule holders to propose discounted rates, ITSP II will provide the ability for rates to be discounted based on location, if necessary. This will be done at the task order level.

Q6. If you have at least one existing schedule and receive a new schedule after BPA award – can you modify your BPA to add the new schedule (i.e. LOGWORLD)?

A6. BPA Holders will be permitted to add or delete FSS as required.

Q7. Can we add Team Members at any time?

A7. BPA Holders will be permitted to add or delete Team Members at any time. However, a company must be listed as a Team Member prior to submission of a proposal for a specific task order in order to perform on that order.

Q8. Does a company have to have a GSA FSS to perform as a subcontractor under ITSP II?

A8. No. However, the Team Lead/Team Member must use their FSS labor categories and rates when providing support through a subcontractor.

Q9. Will MOBIS be used on ITSP-II?

A9. No.

Q10. What are the socio-economic goals for ITSP II?

A10. ESC socio-economic goals for ITSP II are as follows:

- 35% of order award obligations to Small Business, of which:
 - 7.5% - Small Disadvantaged Business (SDB)
 - 7.5% - Woman Owned/Service Disabled Veteran Owned Business

Q11. Will BPA holders be responsible for meeting socio-economic goals?

A11. ESC socio-economic goal achievement will be levied upon bidders as part of evaluation criteria for specific task orders.

Q12. If you have a GSA FSS expiring soon, how long to accomplish a renewal?

A12. Renewal of GSA FSS is accomplished through GSA. Information on the renewal procedures must be obtained directly from that organization.

Q13. Will ITSP BPA Holders/Team Members who were not awarded any task orders under the current program be discouraged from participating in ITSP-II?

A13. No.

Q14. Can both Labor Hour and Firm Fixed Price (FFP) orders be incrementally funded?

A14. No. Only Labor Hour orders can be incrementally funded. FFP orders must be fully funded at award.

Q15. What's the anticipated due date for responses to the Invitation to Enter Into a BPA?

A15. According to the current schedule, the invitation will be issued on 21 Sep 01 with the BPA Evaluation Council meeting 1 Nov 01.

Q16. The initial ITSP invitation to bid encouraged teaming as part of the BPA submittal. Most companies bid as prime and joined multiple teams. This seemed to create a lot of needless teaming arrangements at no benefit to the government or contractor. Later, the government relaxed the rules and allowed BPA Primes to team on Source Selections. What is the government's position on teams under ITSP-II?

A16. The policy will remain the same under ITSP II, allowing for flexible teaming, i.e., there will be no restrictions preventing one company from teaming with another.

Q17. Is there any consideration of including the PES (Professional Engineering Services) schedule for use in ITSP II? If not, why not? It should be applicable as LogWorld.

A17. No. The cross-functional expertise required by ESC is more properly addressed through the schedules selected.

Q18. How does the Government receive Small Business credit? Through direct award or via work that is subcontracted through a large business prime, or both?

A18. In order for the Government to meet its socio-economic goals, direct orders must be issued to Small Businesses. The Government will not receive Small Business credit for subcontracted work.

Q19. What's the process for applying for an ITSP II BPA? What are the steps?

A19. ESC will release an Invitation to Enter Into a BPA on the ITSP II HERBB website http://www.herbb.hanscom.af.mil/esc_opps.asp?rfp=R189. BPA proposals will be evaluated by ESC/XPK and a BPA Evaluation Council, in accordance with the evaluation criteria detailed in the invitation.

Q20. When an order is awarded will it have to be recompeted annually?

A20. The ITSP II BPAs will be active for five years. If individual orders contain priced options for out-years, those options may be exercised without competition after approval of a Government business case analysis (BCA). If individual orders do not contain priced options, competition will be required.